

California - Japan Sister Cities Network

#### 2022 Spring Online Workshop Sister City Fundraising June 24, 2022 | Zoom

## Fundraising =

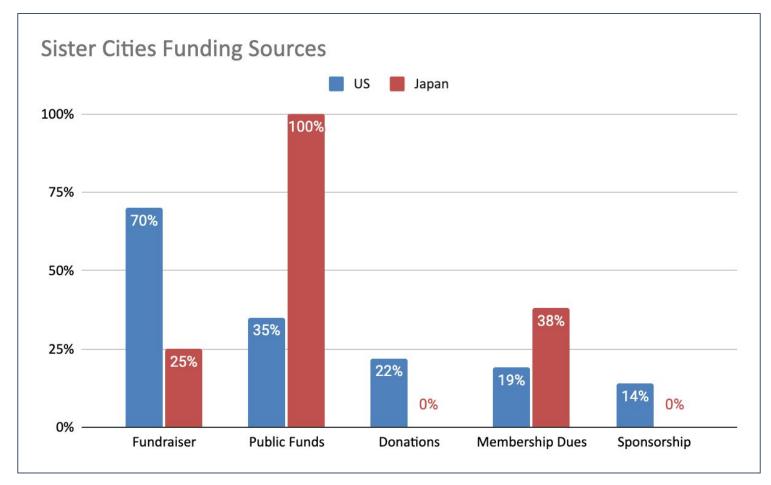
#### "Raising Funds"



# Types of Fundraising

- Government Funds
- Membership Dues
- Corporate Sponsors
- Donations
- Fundraising Events

## CJSCN Survey Responses



Total Responses : US 60 responses (37 cities), Japan 10 responses (8 cities)

#### **Government Funds**

- Subsidies
- Community grants
- In-kind (facility, insurance)
- Stipend, incidentals

## Membership Dues

- Student
- Individual
- Family
- Business
- Lifetime

## **Corporate Sponsors**

- Sponsorships
- Event Sponsors
- Corporate Matching

#### Donations

- Individuals
- Donor Campaigns
- Businesses (Restaurant "Dine and Donate", etc.)
- In-kind Donations

# Fundraising Events

- Culture Festivals
- Benefit Events
  - Dinner
  - Dance
  - Concert
- Silent Auctions
- Merchandise Sale
  - Event Program
  - Fireworks
  - Food at Community Events
- Car Wash

#### Takeaway

#### Be Creative! Use ALL Resources!



## Thank you!

